

When you partner with us you can expect more



Two great brands. Two powerful networks. Virgin Media Business and O₂ Business have joined forces to provide a new type of digital partner that today's UK has been waiting for. By bringing together mobile and fixed connectivity, your organisation can now be better connected working from home, in the office or on the go.

Doing things differently

Running a business today is very different to how it was a few years ago. While the focus on having the best technical products to solve problems, coupled with strong, reliable connectivity hasn't changed, ways of working have.

With the introduction of hybrid and dynamic working styles, people are increasingly flexing the hours of the day they work and where they work them from. Plus, digitisation isn't just about keeping connected anymore, it's about helping you achieve more. That's where we can help.

Our customer promise

Working with you to evolve your organisation and achieve your goals, now and into the future.

Virgin Media O₂ Business has a specific customer promise for organisations such as yours to go beyond your connectivity goals and help you achieve your desired business outcomes. Whether that's new ways of working, delivering more digital services to the public or making better use of data – all without losing sleep over cyber security.

Our fixed and mobile networks will powerfully connect your organisation enabling you to achieve more for your citizens and the communities in which you work.

So why choose Virgin Media O₂ Business for your organisation?

Our combined networks can better connect you

Over the next five years, Virgin Media O₂ is investing £10billion¹ in our award-winning fixed and mobile networks to bring businesses like yours next generation connectivity. Voted the most reliable mobile network three years in a row², our market leading coverage and performance will keep you better connected.

¹ <https://news.virginmediao2.co.uk/about-us/>

² Awarded Best Network for Reliability by Global Wireless Solutions (GWS) in 2019, 2020 and 2021.

We're raising the bar on service and customer experience

We're a customer-first organisation and everything we do is designed to serve your specific needs. From the outset, we have a tech practice and pre-sales team who work with you to identify your organisation's goals and create solutions to help you achieve them. A dedicated account management team then ensures you have a high level of service, as well as regular performance reviews to support your journey and adapt if things change.

We also go beyond standard service-level agreements with our [Success Agreement](#), which is a partnership committed to your success. It's a completely new way of doing business that puts your objectives at the heart of our relationship.

We can help you achieve more with digital transformation

The leading technology partnerships we have across our ecosystem enable us to deliver outcome-led solutions for the organisations we serve for today and the future. By working closely together with those in our trusted network, we can provide services and solutions that connect, protect and empower your organisation so you can achieve more on your digital transformation journey.

Commercial flexibility that gives you more choice

No two public sector bodies are the same, that's why we offer a range of flexible commercial options. From traditional unit pricing and usage based, to shared risk rewards arrangements, we work with you to provide the level of service that's best for your organisation and your budget.

Access to a variety of expertise and innovation

Having more than 20 years' experience in fixed and mobile connectivity, and a network of over 1,000 experts and engineers, we can provide our customers access to expertise when they need it. Our technicians are highly experienced in tailoring and implementing solutions to suit large public sector organisations, as well as using new technologies so you can expect more.

We're sharing more with the wider community

At Virgin Media O₂ Business, we're on a mission to give everyone the digital confidence they need so that no one is excluded from our increasingly digital society. Our [Connect More Programme](#) is delivered by our staff volunteers who share their time to help with digital skills training at local authority drop-in sessions. Every one of our employees can take up to 5 volunteering days a year and all our volunteers receive digital champion training to be well equipped to help others.

As part of Virgin Media O₂'s Better Connections Plan, we're sharing over 60 million GB of free data with people in need through the National Databank with Good Things Foundation. We're also supporting local communities by donating free data plans to help Big Issue vendors become cashless, reconnect with family and access essential online services.

Get in touch

for further information about why you should expect more from us as your digital partner, talk to your account manager today

[click here](#)



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